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| <b>Subject Code: 1MS1010104</b> | <b>Subject Title: Principles of Economics -1 (Micro)</b> |
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### 1. Course Objectives:

The course introduces to nature and scope of economics. The course focuses on concepts of micro economics and its implications in business management. The course will discuss concepts of demand and supply, market, cost, revenue and pricing. It also explains about the relationships across different micro economic variables, and develop analytical skills using the tools and concepts of micro economics.

### 2. Teaching Scheme (Hours per week)

| Lecture (Hrs.) | Tutorial | Practical | Credit | Evaluation Scheme (Marks) |                       | Total |
|----------------|----------|-----------|--------|---------------------------|-----------------------|-------|
|                |          |           |        | University Assessment     | Continuous Assessment |       |
| 4              | -        | -         | 4      | 70                        | 30                    | 100   |

### 3. Syllabus:

| Module No. | Contents                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Total Hours | Weight |
|------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|--------|
| 1          | Nature and Scope of Economics:<br>Nature of Economics and subject matter of Economics<br>Economics – Micro and Macro Economics, Definitions of Economics- Wealth, Welfare and Robbins definition                                                                                                                                                                                                                                                           | 11          | 25%    |
| 2          | Basic concepts:<br>Good, Utility, Price and Value, Wealth and Welfare, Equilibrium, Consumption, Production, Consumer's Surplus, Standard of Living, Capital Entrepreneur (Mgt.)                                                                                                                                                                                                                                                                           | 10          | 25%    |
| 3          | Demand:<br>Meaning of Demand - Demand Determinants, the law of Demand, Change in Demand, Change in Demand Curve, Derivation of Law of Demand from the Law of Diminishing Marginal Utility<br>Supply:<br>Meaning of Supply, Stock and Supply, Determination of Supply, The Law of Supply: Change in Supply, Derivation of Supply Curve in Short Run and Long Run<br>Equilibrium Price Interaction Of Demand And Supply, Time Element in the Theory of Price | 12          | 25%    |

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| <b>4</b> | <p>Cost and Revenues, Factor Pricing:</p> <p>Cost concepts – Introduction, Total cost, fixed cost, variable cost, average cost, and marginal cost in short run and long run, theory behavior, and relationship</p> <p>Revenue concept- Introduction, Total revenue, Average revenue, Marginal revenue, relationship between Average and Marginal revenue</p> <p>Economies and diseconomies of scale – Concept of factors of production</p> | 12 | 25% |
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#### **4. Suggested Readings**

**Books:**

1. D.M.Mithani: Macro economics, Himalaya publication, New Delhi.
2. R. Cauvery: Macro Economics, S. Chand Publication, New Delhi
3. H.L. Ahuja: Macro Economics Theory and Policy, S. Chand & Co. Ltd. New Delhi.
4. Shapiro E.: Macro Economic Analysis, Galgotia Publications, New Delhi.
5. D. N. Dwivedi: Macro Economics, Tata McGraw Hill, New Delhi.