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|------------------------------|-------------------------------------------------------|
| <b>Branch Name:</b>          | B.Com                                                 |
| <b>Program Code:</b>         | 2CM101                                                |
| <b>Course Name:</b>          | <b>CO-OPERATIVE MANAGEMENT-1</b>                      |
| <b>Course Code:</b>          | <b>2CM1010523</b>                                     |
| <b>Pre-requisite Course:</b> | Basic knowledge regarding of co-operative management. |

**Course Objectives:**

1. To develop understanding and insight in co-operative development
2. To make familiar with the concepts of Professional developments and Different organizations.
3. To understand the concepts of Managerial skills, planning and leadership concepts.

**Teaching and Examination Scheme:**

| Teaching Scheme<br>(Hours per week) |                 |                  |        | Evaluation Scheme (Marks) |                          |                          |                          |                  |
|-------------------------------------|-----------------|------------------|--------|---------------------------|--------------------------|--------------------------|--------------------------|------------------|
| Lecture<br>(L)                      | Tutorial<br>(T) | Practical<br>(P) | Credit | Theory (Marks)            |                          | Practical (Marks)        |                          | Total<br>(Marks) |
|                                     |                 |                  |        | University<br>Assessment  | Continuous<br>Assessment | University<br>Assessment | Continuous<br>Assessment |                  |
| 3                                   | --              | -                | 3      | 70                        | 30                       | -                        | -                        | 100              |

**Subject Contents:**

| Sr.<br>No | Topic                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Total<br>Hours | Weightage<br>(%) |
|-----------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|------------------|
| 1         | Role of Management in the Development of Co-operative Organizations –<br>Meaning of Cooperative management, Benefits of Cooperative management,<br>Principles of cooperative management.<br>Conceptual framework of management – Functions of Management and<br>process of management, Principles of Management; Co-operative Management<br>- Unique features of Co-operative Management; Integrating the principles of<br>Co-operation and principles of Management. | 9              | 25%              |
| 2         | Professional management for cooperatives – Meaning, significance of<br>professional management for cooperatives, features of professional<br>management.<br>Meaning and Process of Organization – Guiding Principles of an organization.<br>Theory of Organizations.                                                                                                                                                                                                  | 9              | 25%              |
| 3         | Managerial skills – Meaning, Types of Managerial skills. levels of management<br>Leadership :- Meaning, Importance of leadership<br>Types and Problems of leadership in co- operative organization,<br>Path-goal theory of leadership and case studies of Co- operative leadership;<br>Nature of Management Leadership - Combination of Management and<br>leadership qualities.                                                                                       | 9              | 25%              |
| 4         | Planning - Meaning, Importance, Process and Problems of planning in co-<br>operatives. Types of planning - Business Development Plan (BDP).<br>Cooperative Banking:- Meaning and Special features of Cooperative banking , Role of<br>Cooperative banking in India, functions of cooperative bank.                                                                                                                                                                    | 9              | 25%              |



|             |          |          |          |  |          |          |          |          |          |
|-------------|----------|----------|----------|--|----------|----------|----------|----------|----------|
| <b>CLO3</b> |          | <b>H</b> |          |  |          | <b>M</b> |          | <b>L</b> | <b>M</b> |
| <b>CLO4</b> | <b>L</b> |          | <b>M</b> |  | <b>H</b> |          |          | <b>M</b> |          |
| <b>CLO5</b> |          | <b>M</b> |          |  | <b>H</b> |          | <b>L</b> |          |          |
| <b>CLO6</b> |          |          | <b>M</b> |  |          | <b>L</b> |          |          | <b>H</b> |

**H: High, M: Medium, L: Low**